



## FOR IMMEDIATE RELEASE

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## Monte da Quinta Resort has a new management

Monte da Quinta Resort was purchased by two national companies owned by a London-based investment fund. The management and renovation of the MDQ is handled by Dynamic Hotels, which has many years of experience in the national and international industry, with the most notable examples of luxury hotel being the Intercontinental Palacio das Cardosas and Convento do Espinheiro. After a joint transitional period, the former management company gave its turn to the new management on 1<sup>st</sup> of June 2019.

Due to the characteristics of the unit, being the only “Suite Hotel” in the heart of Quinta do Lago luxury resort, the hotel will soon be rebranded as a full franchise. The prestigious brand is one of the leading brands in the luxury hotel segment worldwide.

In terms of the daily operation of Monte da Quinta Resort the most notable differences are the entry of a new managing director and a financial director who will be in charge of the unit's financial management.



Renovation plans for the unit are already underway, and renovation and decoration work will begin in November 2019 and will be completed by the end of February 2020. The considerable investment that will be made will in the first instance serve to redecorate and improve all hotel suites and all common areas such as the lobby and reception. In addition to these areas, the construction of a new fine dining restaurant, a lobby bar, a brand new gym with state-of-the-art equipment and the upgrading of existing outlets will be part of this first phase of refurbishment. The plan is being carefully designed so that there is no hassle for guests and partners. The decoration and interior design project was awarded to a prestigious London studio specializing in luxury hotels.

The hotel strategy, with the full franchising of one of the world's largest hotel chains, is a clear statement in the direction Monte da Quinta will follow: betting on the luxury segment. The Resort aims to redefine the meaning of luxury and position itself at the level of the best hotels in the Quinta do Lago and Algarve region, thus taking advantage of the unique features (only suites, with the smallest suite measuring 66 square meters) of this unit. All necessary actions, from remodelling to service improvements and the arrival of the international brand, are being taken so that the goals set can be achieved. Sports, golf, weddings and MICE continued to be other markets worked together with luxury leisure.

The year 2019 operation is in line with expectations after a record year in 2018 and in continuity with the work done in previous years. The new administration felt that for the proper functioning of the unit, business relations and guests and partners, all future agreements and reservations should be honoured. Service improvements are being made this year so that guests can begin to feel the way the hotel is heading into the future, thereby improving customer satisfaction.



## NOTE TO EDITOR

Built in a quiet area, Monte da Quinta Resort offers 132 spacious one, two and three bedroom suites spread over two floors. In addition to the bedrooms, with their own private bathroom, each suite has a fully equipped kitchen, a large living room with dining area, and a social bathroom, leaving no unanswered wishes and ideal for a relaxing stay. Romantic stay either for a perfect family vacation.

Monte da Quinta Resort is located in one of Portugal's largest golf resorts. It has a spa with an indoor pool and luxury accommodation with modern furniture.

Monte da Quinta Resort's suites feature furnished balconies overlooking the landscaped gardens. Monte da Quinta's elegant restaurant overlooks the gardens and serves international and regional cuisine. Guests can enjoy grilled fish on the outdoor terrace by the pool or listen to live music in the lobby bar.

The spa includes a fully equipped gym, relaxing massages and body treatments. Monte Da Quinta Resort also has a kid's club that organizes activities for children.

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